# Quintain Consulting News and Events 2010

#### December 2010: Quintain Consulting attending Burnet Commemorative Symposium

Dr's Bob Irving and Jeanette Pritchard have been invited to attend the Burnet Institute Commemorative Symposium entitled '21st Century Immunology', being held on 2nd December 2010. The purpose of the symposium is to celebrate the 50th anniversary of Sir Frank Macfarlane Burnet's Nobel Prize for Medicine. The symposium will reflect the contemporary consequences of Macfarlane Burnet's work - the fundamental immunological research and the outcomes of its translation in the prevention and treatment of disease. Guest speakers include Professor Bernard Malissen and Professor Joe Trapani, amongst a host of other experts in the field of immunology. For more information please click here.

## December 2010: Quintain Consulting attending The Ashes 2010 Sports Lunch

Dr Bob Irving has been invited to attend an Ashes Sports lunch on 1st December, being held at Crown Towers in Melbourne. The lunch is hosted by the Australian British Chamber of Commerce, with invited participants ranging from sports and media personalities through to representatives of the biotechnology community. For more information on the lunch please <u>click here</u>.

# November 2010: Quintain Consulting selected as Approved Supplier by Victorian State Government

Quintain Consulting has recently been selected as an "Approved Supplier" for the Victorian State Governments Small Technologies Industry Update Program (STIUP), which has been developed to give Victorian businesses the opportunity to increase their competitiveness by using small technologies in their products, processes and services. STIUP will allow Victoria's innovative small technology companies to demonstrate and commercialise their goods and/or services. The Program will provide support through a voucher system, whereby vouchers can be exchanged for access to facilities, goods, services, advice or expertise to explore, adopt and integrate small technologies. This will provide excellent opportunities for any businesses wanting to access the expertise of Quintain Consulting to do so via this voucher system. For more information on the STIUP program, click here.

# October 2010: Relocation of NSW Biotech company to Victoria

Diagnostics company BioDetectors - which has been a client of Quintain Consulting for nearly 18 months - has relocated to Victoria from Sydney. The company is developing a range of in vitro diagnostic technologies to address public health challenges. The Chairman of BioDetectors, Mr William Horton, stated that "Victoria holds many opportunities for a company such as BioDetectors to succeed, including access to world-class fabrication and manufacturing facilities, capabilities in diagnostic test and device development and access to state-wide funding programs to support product development activities". For further information on BioDetectors click here.

#### August 2010: Quintain Consulting attending 2010 Biotechnology Symposium

Dr Bob Irving has been invited to attend the inaugural 2010 Biotechnology Symposium, being held at The University of Technology Sydney on 2-3rd September. The Symposium will be a gathering of domestic and international experts in the field of biotechnology, nanotechnology, national security, policy, ethics, forensic science, public health and criminalistics. The purpose of the meeting, which is sponsored by the Australian Federal Police, is to discuss the technical, legal and social issues relating to the current and future impact of biotechnology on National Security. For further information on the Symposium click here.

#### June 2010: Quintain Consulting working with Endogene Pty Ltd

Quintain Consulting is working with Endogene Pty Ltd, to assist with accessing funding for the next stage of the Victorian medical device company's product development program. Endogene has a portfolio of technologies relevant to surgical procedures, including a self-advancing endoscope, vascular stapler and temporary surgical clip and applicator, which is currently undergoing human testing. For further information on Endogene and it's technologies, please visit the Endogene website.

#### June 2010: Quintain Consulting and BioDetectors Extend Agreement

Quintain Consulting has recently extended it's services agreement with the public health focused diagnostics company BioDetectors Pty Ltd. Quintain is providing management services and expertise to the Sydney-based company, in order to assist with accessing product development funding and taking it's first diagnostic product to the market. The companies have agreed to continue working together until December 2010. Please <u>click here</u> for further information on BioDetectors.

# April 2010: Quintain Consulting organising follow-up visit to SE Asia

Following a highly successful visit to Kuala Lumpur during March, Drs Bob Irving and Jeanette Pritchard are presently planning a second trip to build on business opportunities in the SE Asia region. Bob and Jeanette will travel to Kuala Lumpur and Singapore during 11-14th May 2010, therefore if your company is based in these locations, or if you are looking to expand your business interests in the region and believe we may be able to advise or assist you, please contact us and we will be happy to discuss your needs.

# April 2010: Launch of Melbourne Centre for Nanofabrication

The Melbourne Centre for Nanofabrication (MCN) is a multidisciplinary consortium of six Victorian universities (Monash, Melbourne, RMIT, Deakin, Swinburne and La Trobe) and CSIRO, which has received significant funding support from the Victorian and Australian Governments. The new \$50M Centre, located adjacent to Monash University in Clayton, is the largest node within the Australian National Fabrication Facility (ANFF) and will provide a unique capability for novel materials and new devices to be fabricated, packaged and tested. The Centre, in addition to the Victorian Governments Small Technologies Action Plan, will be officially launched on Friday 16th April by MLC Gavin Jennings, Victorian Minister for Innovation and will be attended by Drs Bob Irving and Jeanette Pritchard.



#### March 2010: Quintain Consulting to visit SE Asia

Dr Bob Irving has arranged to visit both Kuala Lumpur and Singapore between 8th and 11th March, for business development activities. The visit will be focused on developing relationships with global and regional diagnostics companies and research institutes, in addition to supporting our clients interests in these regions. If you are based in one of these locations at a company or institute and have an interest in diagnostics and bionanotechnology, please <u>contact us</u> and we would be happy to arrange meetings.

# February 2010: Quintain Consulting planning trip to SE Asia

Drs Bob Irving and Jeanette Pritchard are preparing for a trip to Malaysia and Singapore in late March/early April. Further information will be posted when available.

#### February 2010: Dr Bob Irving attending BioMelbourne Network CEO Luncheon

Bob Irving will attend the <u>BioMelbourne Network</u> CEO Forum Series Luncheon, to be held on Thursday 25th February. The event is hosted by Mr Bernard O'Shea of Norton Rose and the guest speaker is Mr Jeffrey Rothstein, Partner at Sidley Austin LLP, Chicago. Mr Rothstein's presentation is titled "Is the pot of gold at the end of the rainbow still located in the US?"